



# Nixla

## The Next Generation Business Suite

An End-to-End Approach from  
Value Discovery to Value Delivery  
Aligned to Customers' Business  
Priorities



**Run Better**

# Introduction

New market forces are creating unprecedented pressure for companies to move faster, with greater agility, and change in response to new threats and opportunities. Achieving and maintaining a competitive edge requires you to understand the key trends that will shape your future.

But having this insight is not enough. To be truly successful, business leaders need to recognize how to exploit these trends. This means embracing a new approach built on Intelligent Cloud ERP. Companies that build a foundation on intelligent cloud technology will gain valuable advantages — such as boosting profits, growing faster, entering new markets, and disrupting their industries. Ultimately, they adapt to their customers' expectations at the speed of the cloud.

This guide is designed to give you a practical, actionable overview of how Intelligent Cloud ERP empowers you to leverage the opportunities presented by coming changes to how we work, collaborate and achieve success.



# Supply Chain Management



**Explore our solutions for  
R&D,  
Manufacturing,  
EAM,  
and SCM**

Get customer-centric products to market faster and at less cost – with smart production technology from Nixla. Our intelligent solutions support advanced automation and predictive processes to help you maximize efficiency and responsiveness. They work together to provide visibility across your entire network.

# Supply Chain Management



## Sales & Distribution

- Sales Orders Management
- Sales Invoices Management
- Sales Proposals Management
- Sales Organization
- Sales Products Portfolio
- Sales Pricing & Campaign Management
- Sales - Distribution Analytics
- Sales - Distribution Definitions

## Procurement

- Purchasing Orders Management
- Purchasing Invoices Management
- Supply Requisitions Management
- Purchasing Quotations Management
- Purchasing Contract Management
- Supply Organization
- Supply Product Portfolio
- Purchasing Conditions & Pricing
- Procurement Analytics
- Procurement Definitions



## Foreign Trade

- Import Operations
- Foreign Trade Organizations
- Foreign Trade Analytics

# Supply Chain Management



## Supply Chain Planning

- Supply Chain Management
- Supply Chain Planning

## Business Partners

- Customers
- Suppliers
- Others
- Sectoral Clients
- Business Partner Communication Info
- Business Partner Portfolio
- Business Partners Analytics
- Business Partner Definitions



## Product Management

- Products
- Product Models
- Product Catalogs Management
- Product Management Analytics
- Product Management Definitions

# Supply Chain Management



## Material Management

- Goods Movement Operations
- Warehouse - Logistics Location Management
- Material Management Operations
- Inventory Management
- Products Portfolio
- Warehouses - Storage Locations
- Material Management Analytics
- Material Management Definitions

## Warehouse Management

- Delivery Management
- Warehouse Management
- Warehouse Management Analytics



## Production Management

- Production Operations
- Production Engineering Definitions
- Production Organization
- Production Management Analytics
- Production Definitions

# Customer Experience



**Deliver right-time  
connected customer  
experiences**

Gain a deeper understanding of your customers, predict and proactively meet their needs – to build trust and lifetime loyalty – and provide differentiated, and personalized customer experiences (CX) with our integrated customer relationship management (CRM) cloud software.

# Customer Experience



## Marketing

- Customers Management
- Marketing Campaigns Management
- Communications Operations Management

## Sales Management

- Sales Opportunity Management
- Sales Quotations Management
- Sales Contract Management
- Incentive and Commission Management
- Sales Management Analytics
- Sales Management Definitions



## Store Management

- Store Operations
- Store Operation Analytics
- Operational Organization
- Store Management Analytics

# Customer Experience



## Customer Services

- Customer Services Organization
- Service Level Management
- Information Catalogs
- Customer Services Analytics
- Call Center Definitions

## Call Center Management

- Calls
- Call Management
- Call Center Analytics



## Technical Service - MRO

- Technical Service – MRO Operations
- Spare Parts Management
- Allowance Management
- Technical Service - MRO Portfolio
- Technical Service - MRO Analytics
- Technical Service - MRO Definitions

# Customer Experience



## Vehicle Service

- Vehicle Service - Maintenance Operations
- Vehicle Maintenance Analytics
- Vehicle Service - Maintenance Definitions

## B2B Business to Business

- Announcements
- Technical Service Management
- New Records
- Technical Service Reports & Analyses



## B2R Business to Retailer

- Sales Management
- Purchasing Management
- Service Management
- Financial
- New Records
- Sales Reports
- Purchasing Reports
- General Reports

# Financial Management



**Transform  
financial management  
to become an  
intelligent enterprise**

Improve financial operations – and stay on top of changing business models – with intelligent financial management and accounting systems from Nixla. Our solutions support core ERP finance as well as advanced FP&A, compliance, cash management, and more, on premise or in the cloud.

# Financial Management



## General Ledger

- General Ledger
- Chart of Accounts
- Financial Statements
- Reports & Analyses

## Management Accounting

- Management Accounting
- Accrual Based Accounting
- Cost - Profit Center Management
- Expense Management
- Cost Accounting
- Foreign Currency Exchange Operations
- Chart of Accounts
- Financial Statements
- Management Accounting Analytics
- Cost Accounting Definitions



## Financial Operations

- Treasury Management
- Bank Operations
- Currency and Market Operations
- Business Partners Financial Management
- Insurance Management
- Business Partners Accounts
- Financial Cards
- Financial Management Analytics
- Financial Organization
- Financial Definitions

# Enterprise Performance Management



## Manage Your Agile Business

Today's leaders are expected to monitor the success of the business and recommend future direction. To manage their businesses, from strategy to exceptional results, leaders turn to enterprise performance management in the cloud.

# Enterprise Performance Management



## Strategy Management

- General Ledger
- Chart of Accounts
- Financial Statements
- Reports & Analyses

## Corporate Management

- Activity Management
- Communication Management
- Meeting Management
- Corporate Activity Management
- Issue & Change Management
- Risk Management
- Announcement Management
- Survey Management
- Work Flow Management
- Corporate Management Analytics
- Corporate Management Definitions



## Budget Management

- Budgets
- Reports & Analyses

# Enterprise Performance Management



## Business Intelligence

- User Defined Reports
- Dashboards
- Key Performance Indicators
- User Defined Queries
- User Defined Reporting & Dashboards
- General Filtering Notation

## Website Management

- Customer Experiences
- Content Management
- Account Management
- Website Management



# Human Resources Management



**Find, manage, and engage a diverse workforce with a complete HCM system**

Simplify and integrate your human capital management (HCM) processes to drive better business results. Our on-premise and cloud HR software can work together or standalone to help you find the right people for the right jobs, develop future leaders, retain talent, and engage a diverse workforce with a digital HR experience.

# Human Resources Management



## Human Resources

- Personnel Administration
- Time & Attendance Management
- Training Management
- Recruitment
- Personnel Information System
- Human Resources Organization
- Human Resources Management Analytics
- Human Resources Definitions

## B2E Business To Employee

- Announcements
- Primary - Secondary Education
- Higher Education
- Primary - Secondary Education Reports & An
- Higher Education Reports & Analysis



# Operation Support Systems



**Lay a digital foundation  
for data-driven  
intelligence and  
innovation**

Manage data from any source, in any format – and rapidly develop, integrate, and extend business applications – all on our open digital platform.

# Operation Support Systems



## Portfolio - Project Management

- Project Portfolio Management
- Project Management
- Project Management Support Operations
- Project Management Analytics
- Project Management Definitions

## Document Management

- Documents
- Information Pool
- Document Management Analytics
- Document Management Definitions



## Asset Management

- Assets
- Asset Movements & Locationing
- Asset Portfolio
- Asset Management Analytics
- Asset Management Definitions

# Operation Support Systems



## Environment, Health & Safety

- Product Safety and Compliance
- Environment, Health & Safety Analytics
- Environment, Health & Safety Definitions

## Quality Management

- Quality Management Concepts
- Quality Control Operations
- Quality Control Plans
- Quality Management Analytics
- Quality Management Definitions



## Vehicle Fleet Management

- Vehicle Fleet Management Operations
- Vehicle Fleet Portfolio
- Vehicle Fleet Management Analytics
- Vehicle Fleet Management Definitions

# Operation Support Systems



## Enterprise Data Integration

- Data Imports
- Data Exports
- System Integration Operations
- Enterprise Data Integration Reports & Analysis
- Enterprise Integration Definitions
- System Integration Definitions

## E-Mail

- My E-Mails
- Bulk E-Mail Sendings
- E-Mail Reports & Analyses
- E-Mail Definitions



# **Nixla Inc**

**[www.nixla.com](http://www.nixla.com)**